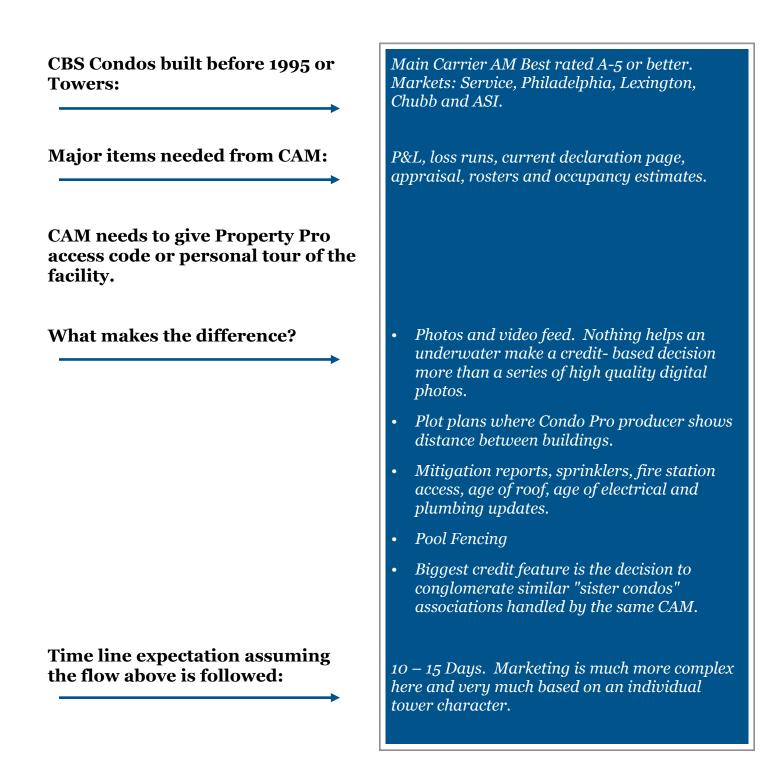


Property Pro 101: Insurance Quote Flow Using Property Pro







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Tower Condos built in 1995 or newer.	Main Carrier AM Best rated A-5 or better. Markets: Service, Philadelphia, Lexington, Chubb, United National & QBE.
Major items needed from CAM:	P&L, loss runs, current declaration pages.
CAM needs to give Property Pro access code or personal tour of the facility.	
What makes the difference?	• Photos and video feed. Nothing helps an underwater make a credit- based decision more than a series of high quality digital photos.
	• Plot plans where Condo Pro producer shows distance between buildings.
	• Mitigation reports, sprinklers, fire station access, age of roof, age of electrical and plumbing updates.
	• Pool Fencing
	Biggest credit feature is the decision to conglomerate similar "sister condos" associations handled by the same CAM.
Time line expectation assuming the flow above is followed:	30-40 Days

